

Returned Non-Schedule Drug Report

Page: 1 of 3

48021 Warm Springs Blvd.
Fremont, CA 94539
Phone: (800) 350-0397
(510) 476-0909
Fax: (510) 933-1470
DEA #: RE0190188

Date: 01/10/2008 Order#: EXP-499-2008-1

Customer: ABC HOSPITAL n: ABC HOSPITAL

10 HOSPITAL LANE
ANYTOWN, CA 01234
ABC HOSPITAL
RE0190188
ABC WHOLESALER, ABC CITY
12345 WHOLESALER ST.,, ABC CITY, CA 90000 Pickup Date: 01/04/2008

Site: DEA#: W/S:

								Quantity					
NDC	R_X	Strength	Size	Form	Product Name	,	Lot Number	Exp. Date	Partial	Full	Price	Total	
AKORN, IN	С.												
17478021612	RX	0.1%	00001	SOL AF	C-CON		81054F	02/28/07		3.0	7.13	14.97	
17478028435	RX	3 MG/GM	00001	OIN G	ENTAK		4C27A	02/28/08		5.0	14.60	51.10	
17478070102	RX	25 MG	00001	KIT IC	-GREEN ANGIO	SRAPHY	CGN25	03/31/08		3.0	635.95	1,335.50	
ALLERGAN	, marc								AKORN, II	IC. TOTAL	-	\$1,401.57	
11980077905			00001	SOL O	CUFLOX		29937	02/28/07		4.0	34.55	96.74	
							20007		ERGAN, IN			\$96.74	
APOTHECO	N PF	RODUCTS						ALL	ERGAN, II	ic. IOIAL	-	\$36.74	
00003029320	RX	40 MG/ML	00001	SUS KE	NALOG-40		3A71164	01/31/07		3.0	31.48	66.11	
00003029320	RX	40 MG/ML	00001	SUS KE	NALOG-40		B64381	02/28/07		3.0	31.48	66.11	
							P	POTHECON	PRODUC	TS TOTAL		\$132.22	
ASTRA ZEN	IECA												
00186300167	RX	0.5%	00001	SOL DY	CLONE		5552581	11/30/07		2.0	32.58	45.61	
00186502228	RX	20 MG	00100	ECC N	EXIUM		ERDD25	02/28/07	67.0		4.00	187.44	
00310021020	RX	2.5 MG	00006	TAB Z	OMIG		NAC341	02/28/07		3.0	88.19	185.20	
								AST	TRA ZENE	CA TOTAL		\$418.25	
BAUSCH &	LOM	B PHARMACE	UTICA	LS, INC	-								
24208054005	RX	0.1%	00001	SOL DI	PIVEFRIN HCL		035211	01/31/07		3.0	14.07	29.55	
24208068615	RX	4%	00001	SOL PI	LOCARPINE HYD	ROCHLORIDE	645041	03/31/07		1.0	11.15	7.81	
						BAUS	CH & LOMB P	HARMACEU	TICALS, IN	IC. TOTAL		\$37.35	
BEDFORD	LABO	PRATORIES											
55390000401	RX	1 MG	00001	PDS GI	LUCAGEN DIAGN	IOSTIC KIT	PW60267	03/31/08		1.0	71.39	49.97	
55390005701	RX	900 MG/18 ML	00001	INJ A	MIODARONE HCI	L	475953	03/31/08		2.0	14.40	20.16	
55390046001	RX	500 MG	00001	PDS A	CETAZOLAMIDE	SODIUM	DE2252	03/31/08		2.0	31.20	43.68	
							BE	DFORD LAB	BORATORI	ES TOTAL	-	\$113.81	

Schedule Drug Waste Report

Page: 1 of 2

 $[EXP_{\scriptscriptstyle SERVICES}^{\scriptscriptstyle PHARMACEUTICAL}]$

48021 Warm Springs Blvd. Fremont, CA 94539 Phone: (800) 350-0397 (810) 476-0900 Fax: (810) 933-1470 DEA #: RE0190188

Date: 01/10/2008 Order No: EXP-499-2008-1 Pickup Date: 01/04/2008

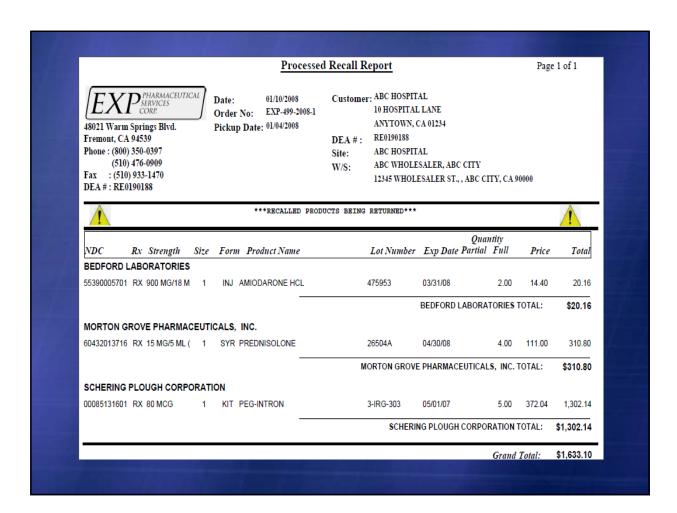
Customer: ABC HOSPITAL

10 HOSPITAL LANE
ANYTOWN, CA 01234

DEA #: RE0190188
Site: ABC HOSPITAL

W/S: ABC WHOLESALER, ABC CITY
12345 WHOLESALER ST., , ABC CITY, CA 90000

NDC Rx Strength Size Form Product Name	Lot Number	Quant Exp Date Partial		Price	Total
ABBOTT HOSPITAL PRODUCTS					
00074603004 CII 10 MG/ML 00010 SOL MEPERIDINE HCL		2.0		11.77	16.48
Manufacturer does not credit for partial package quantities					
	ABE	OTT HOSPITAL PROD	UCTS	TOTAL:	\$16.48
BAXTER ANESTHESIA & CRITICAL CARE					
10019002701 CIV 5 MG/ML 00010 SOL MIDAZOLAM HCL		25.0		3.36	58.80
Manufacturer does not credit for partial package quantities					
10019005043 CII 50 MCG/M 00010 SOL SUFENTANIL CITRATE Manufacturer does not credit for partial package quantities		35.0		10.80	264.60
nsummacurer does not create for partial backure diamines	DAVED AND	OTHERS A CONTINUE			
MALL BLOWDONT PLIANCE STATION I PRIMOR	BAXTER ANE	STHESIA & CRITICAL	CARE	TOTAL:	\$323.40
MALLINCKRODT PHARMACEUTICAL DIVISIO					
00406035762 CIII 500 MG-5 00100 TAB APAP/HYDROCODONE	BITARTRAT	01/01/07	2.0	43.75	61.25
Manufacturer does not credit for products bevond this period past expiration					
	MALLINCKRODT	PHARMACEUTICAL DI	VISIO	TOTAL:	\$61.25
MYLAN PHARMACEUTICALS, INC.					
00378912398 CII 75 MCG/H 00005 TDM FENTANYL			2.0	201.05	281.47
Defaced Package					
	MYLAI	N PHARMACEUTICALS	, INC.	TOTAL:	\$281.47
NOVARTIS PHARMACEUTICALS CORPORATIO					
00078043105 CII 10 MG 00100 CAP FOCALIN XR Product must be in original package	REPACK	08/31/06 1.0		3.25	2.28
Product must be in original package					
	NOVARTIS PHARM	ACEUTICALS CORPOR	RATIO	TOTAL:	\$2.28
QUALITEST PRODUCTS, INC.					
00803128558 CIII 5 MG-80 M 00001 SYR H-C TUSSIVE-D		0.94		58.57	38.54
Manufacturer does not credit for partial package quantities					
	Q	UALITEST PRODUCTS	, INC.	TOTAL:	\$38.54



CERTIFICATE OF DESTRUCTION

Acct # : 499 DEA # :RE0190188

Tel: 1234567899 Fax: 1234567890 Email: n/a

DEA # RE0190188 • RCRA ID # CAR000149906 • CA BOARD of PHARMACY # WLS 3593

Customer Name: ABC HOSPITAL Address: 10 HOSPITAL LANE City, State, Zip: ANYTOWN, CA 01234 Contact Name: MR. EXP REP Contact's Title REP

Order No: 499-2008-1

Date Processed: 01/10/2008

This certifies that on January 29, 2008, hazardous, non-schedule waste generated from processing your order, as listed above, was shipped for destruction in accordance with federal, state and local regulations.

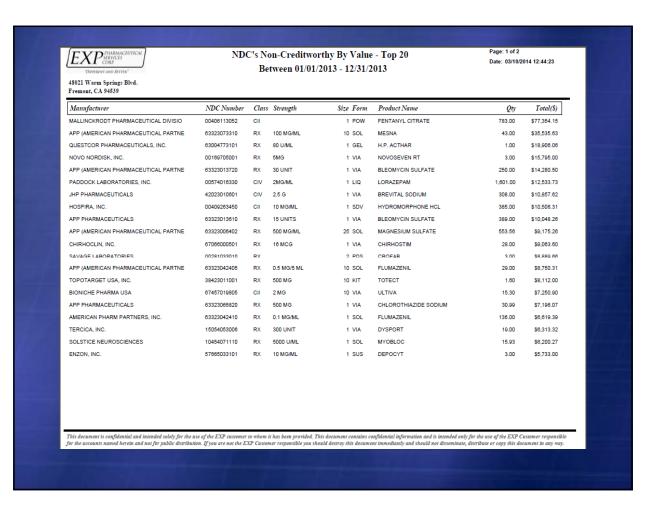
SUPERVISOR'S CERTIFICATION

Certification by :	Title :	Date:
Mysn	Regulatory Compliance Supervisor	09/02/2008

MANAGER'S CERTIFICATION

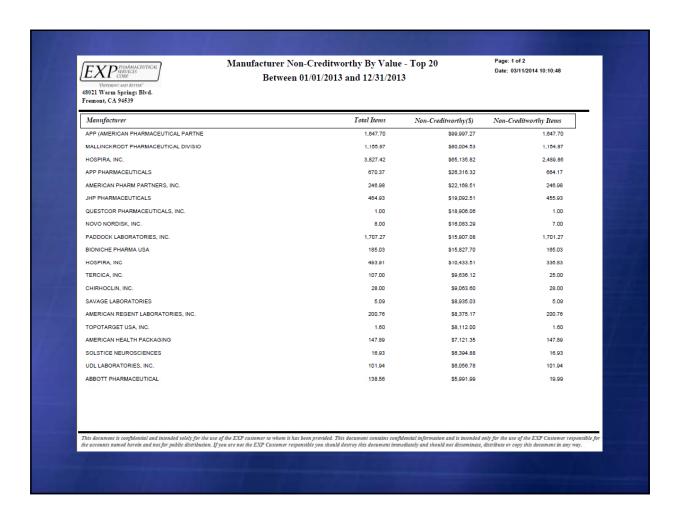
Date: Certification by : Title: VP of Corporate Operations 09/02/2008





		NDC Non-Creditworthy By Reason Code - Top 25 Between 01/01/2013 - 12/31/2013							Page: 2 of 16 Date: 03/10/2014 12:44:4		
Manufacturer	NDC#	Class	Strength	Size	Form	Product Name	Expiration Date	Qty	Non-Creditworthy(\$)		
anufacturer does not credit for produ	cts beyond this p	eriod past	expiration								
QUESTCOR PHARMACEUTICALS, INC.	63004773101	RX	80 U/ML	00001	GEL	H.P. ACTHAR	03/31/2012	1.00	\$18,906.06		
HOSPIRA, INC.	00409163802	RX	100 MCG/ML	00025	SOL	PRECEDEX	09/01/2012	0.72	\$966.77		
MEDTRONIC NEUROLOGICAL	58281056301	RX	2000 MCG/ML	00001	KIT	LIORESAL INTRATHECAL REFILL KIT	01/17/2013	1.00	\$670.80		
SCHERING-PLOUGH CORP - ONC/INJ	00085053901	RX	50 MILLION IU	00001	PDS	INTRON A	07/31/2010	1.00	\$578.57		
WATSON PHARMA, INC.	52544018976	RX	3.75 MG	00001	SRN	TRELSTAR DEPOT	09/30/2010	1.00	\$528.61		
GLAXO SMITHKLINE PHARMACEUTICALS	00007323211	RX	5 MG/0.4 ML	00010	SOL	ARIXTRA	05/31/2012	0.80	\$513.24		
HOSPIRA, INC.	00409272301	RX	1 ML	00025	VIA	HEPARIN	01/01/2013	7.00	\$312.81		
GLAXO WELLCOME INC.	00173064360	RX	150 MG	00060	TAB	LAMICTAL	01/30/2012	1.00	\$261.38		
MALLINCKRODT PHARMACEUTICAL DIVISIO	00406152053	CII		00001	POW	COCAINE HCL	11/30/2011	1.00	\$222.42		
HOSPIRA, INC.	00409490234	RX	50%	00010	SOL	DEXTROSE	09/01/2012	5.00	\$198.90		
ALCON LABORATORIES, OPHTHALMIC DIV.	00065065435	RX	0.3%	00001	OIN	CILOXAN	11/30/2011	3.00	\$168.71		
MEDTRONIC NEUROLOGICAL	58281056001	RX	0.5 MG/ML	00001	KIT	LIORESAL INTRATHECAL REFILL KIT	08/06/2012	1.00	\$167.70		
MEDTRONIC NEUROLOGICAL	58281056001	RX	0.5 MG/ML	00001	KIT	LIORESAL INTRATHECAL REFILL KIT	03/07/2013	1.00	\$167.70		
HOSPIRA, INC.	00409490234	RX	50%	00010	SOL	DEXTROSE	05/01/2012	4.00	\$159.12		
HOSPIRA, INC.	00409405101	RX	150 MG/ML	00025	SOL	CLINDAMYCIN PHOSPHATE	05/01/2013	2.00	\$130.00		
NOVEN THERAPEUTICS, LLC	68968555203	CII	10MG/9HR	00030	TDM	DAYTRANA	10/31/2011	0.97	\$121.35		
HOSPIRA, INC	00409666075	RX	14.6%	00025	SOL	SODIUM CHLORIDE	05/01/2013	8.00	\$111.80		
ORGANON PHARMACEUTICALS	00052060202	RX		00001	PDS	TICE BCG	12/08/2009	1.00	\$109.92		
HOSPIRA, INC.	00409318301	RX	1:200000-2%	00005	SOL	EPINEPHRINE/LIDOCAINE HCL	06/01/2012	3.00	\$97.70		
HOSPIRA, INC	00409963104	RX	10 MG/ML	00010	SOL	FUROSEMIDE	05/01/2013	5.00	\$97.18		
HOSPIRA, INC.	00409653301	RX	1 GM	00010	PDS	VANCOMYCIN HCL	07/01/2013	2.00	\$91.00		
KEY PHARMACEUTICALS, INC.	00085117701	RX	2 MG/ML	00001	SOL	INTEGRILIN	09/30/2009	1.00	\$80.68		
LILLY, ELI & CO.	00002445585	RX	15 MG	00030	ODT	ZYPREXA ZYDIS	02/01/2012	0.13	\$68.76		
HOSPIRA, INC.	00409491134	RX	0.1 MG/ML	00010	SOL	ATROPINE SULFATE	06/01/2012	2.00	\$59.80		
HOSPIRA, INC.	00409490334	RX	2%	00010	SOL	LIDOCAINE HCL	09/01/2012	2.00	\$58.76		
								Sub Total :	\$24,849,73		

This document is confidential and intended solely for the use of the EXP customer to whom it has been provided. This document contains confidential information and is intended only for the use of the EXP Customer responsible for the accounts named herein and not for public distribution. If you are not the EXP Customer responsible you should destroy this document immediately and should not disseminate, distribute or copy this document in any way.



Page: 7 of 24 Indate Storage Date: 03/11/2014 10:09:48 Expiration Date NDC Number Size Form Product Name Total(\$) Class Strength Order Number Qty AVENTIS PHARMACEUTICALS 00075062280 80 MG/0.8 ML 5649-2012-10 10/30/2014 00075062160 RX 60 MG/0.6 ML 10 SOL LOVENOX 5649-2012-27 01/31/2015 0.20 \$70.45 5649-2013-11 00075062300 RX 100 MG/ML 10 SOL LOVENOX 02/28/2015 0.10 \$58.70 00075062040 40 MG/0.4 ML 10 SOL 5649-2013-17 05/31/2015 \$23.45 LOVENOX 0.10 BAXTER ANESTHESIA & CRITICAL CARE 5649-2013-32 10019064124 RX 99% 6 LIQ SUPRANE 05/31/2016 0.67 \$471.59 BAXTER PPI 60977011501 CII 25 MG/ML, 20 ML 1 AMP INFUMORPH 500 5649-2012-28 09/30/2014 5.00 \$858.00 00641036725 RX 10 MG/ML 25 SOL DEXAMETHASONE SODIUM PHOSPHATE 5649-2013-32 02/28/2015 1.00 \$36.40 BEDFORD LABORATORIES 55390000401 RX 1 MG 1 PDS GLUCAGEN DIAGNOSTIC KIT 5649-2013-18 10/31/2013 1.00 \$42.22 BIOGEN, INC. 59627000304 RX 30 MCG/0.5ML 4 KIT AVONEX PEN 5649-2013-10 05/30/2014 1.00 \$2,301.00 BIONICHE PHARMA USA 5649-2013-26 67457019501 1 VIA MELPHALAN HYDROCHLORIDE 50 MG 10/31/2013 2.00 \$1,999.40 BOEHRINGER INGELHE IM PHARMACEUTICAL 00597007575 RX 18 MCG 5 CAP SPIRIVA W/ HANDIHALER 5649-2013-37 11/30/2014 7.00 \$277.96 5649-2014-4 00597008717 RX 17 MCG 1 AER ATROVENT HEA 01/31/2015 1.00 \$92.77 00597004337 RX 12.5 MG-40 MG 30 TAB MICARDIS HCT 5649-2013-37 05/31/2016 1.00 \$84.12 00597007575 RX 18 MCG 5 CAP SPIRIVA W/ HANDIHALER 5649-2013-37 10/31/2014 1.60 \$63.53 SPIRIVA W/ HANDIHALER 5649-2013-32 00597007575 RX 18 MCG 5 CAP 10/31/2014 1.60 \$83.53 00597007575 RX 5 CAP SPIRIVA W/ HANDIHALER 5649-2014-5 02/28/2015 18 MCG 0.20 \$7.94 This document is confidencial and intended solely for the use of the EXP Customer to whom it has been provided. This document contains confidencial information and is intended only for the use of the EXP Customer responsible for the accounts named herein and not for public distribution. If you are not the EXP Customer responsible you should destroy this document immediately and should not disseminate, distribution or copy this document in any way.



TIPS & TRICKS

PURPOSE
WHO IS EXP?
TYPES OF RETURN AGENTS!
WHY ON SITE SERVICE?
TIPS & TRICKS
SCHEDULE QUARTERLY RETURNS
AVOID GENERATING NONCREDITWORTHY ITEMS
MANAGE YOUR INVENTORY
PAST EXPIRATION WINDOW
SHELF LIFE EXTENSION PROGRAM (SLEP)
TIPS PERTAINING TO SPECIFIC PRODUCTS

PURPOSE

The purpose of the Tips & Tricks document is to assist pharmacies with the proper return of pharmaceuticals offering actionable suggestions to improve credit recovery and reduce waste.

WHO IS EXP?

EXP Pharmaceutical Services Corp. is the leader in On-Site pharmaceutical return service, setting the benchmark in excellence since 1994. Working tirelessly to develop efficient methods and standard practices that maximize your credit attainment, our research department tracks over 1300 pharmaceutical and personal care product manufacturers. Changes in manufacturer policies can affect numbers of the products you carry which means potentially impacting thousands of dollars to you. EXP is dedicated to maintaining the highest quality customer-focused database in the industry making over 75,000 policy changes to our database over the last 5 years. EXP services the entire pharmaceutical spectrum, from independent and chain drug stores to regional hospitals to mail-order services and Long Term Care pharmacies.

TYPES OF RETURN AGENTS!

There are many service options when it comes to returns. This section addresses the various opportunities and the facts you should know.

Independent local representatives who come into your pharmacy and package your
returns often leave behind the products that will not earn credit. Many retail
pharmacies in particular may utilize a friend or an old business acquaintance to
provide these On-Site services for their returns. There are several facts you should
know about this process.

First, $\underline{raw\ cost}...$ the added expense of shipping boxes to 40-50 manufacturers, which is average for a retail pharmacy, is quite expensive.

Further, these independent local representatives leave behind all of the waste for disposal by the pharmacy. Contracting for the proper disposal of the hazardous and non-hazardous non-creditworthy products will result in a significant expense. (Please see the fourth point concerning "waste generation" for compliance concerns.)

Second, <u>resources for accurate data</u>... for example, EXP employs six full-time staff members in our Research Department to track manufacturers' policy changes and adjustments. Last year, we made over 15,000 changes to our database. Any one of these changes could mean hundreds of dollars to you. A smaller company simply lacks the resources to provide you the highest quality in data accuracy and candidly, you can't afford anything less than this comprehensive excellence.

Third, <u>manufacturer return authorizations</u>... this time-consuming project requires tenacity and diligence to ensure maximum credit recovery.

Fourth, <u>waste generation</u>... leaving behind waste in the pharmacy, according to EPA commentary, results in designating the pharmacy as the waste generator. This is an unnecessary risk to licensing and operations when it is so easy to have your returns services performed properly and up to the standards of all regulatory agencies.

Returning product through the wholesaler - Current customers of EXP who previously
used their wholesaler for returns have shared with us the following information that
we believe is important for you to know.

First, the wholesaler assesses a charge, sometimes referred to as a "restocking fee" which is often as high as 25-35%. This fee may be buried within invoices; but rest assured, the wholesaler rarely performs these services for free.

Second, partials and Scheduled products: typically the wholesaler will not handle partials or Scheduled products in a reverse distribution process. These products do carry value and should not be overlooked in reverse distribution as a source of revenue for the pharmacy.

Flat Fee or Per Piece Processors - Many companies attempt new methodologies in
processing non-dispensable pharmaceuticals for credit. Often these new methods
involve a flat fee, tote fee or per piece fee for the products processed. You should
always choose a company who is willing to be invested with you in the proper return

and attainment of credit. Your return agent should have every incentive to make the right decision for you when processing your returns. There are also programs now made available through wholesalers who employ per piece processors to evaluate the returned items. EXP has not seen one instance where this is a good program for the pharmacy.

WHY ON-SITE SERVICE?

EXP Pharmaceutical Services Corp. sets the benchmark of excellence in On-Site pharmaceutical returns service. We drive the returns process for your retail or institutional pharmacy, relieving your busy (and possibly shrinking) staff of the burden of this time-consuming but important responsibility. Our Sales and Service professionals utilize their experience and knowledge to offer service, training and Data Delivery Portal assistance. We do not employ part-time, subcontracted 1099 labor. Our full-time employees are bonded, insured and carry DEA authorization letters.

EXP handles partials and controlled substances including CIIs for credit. This is a source of revenue that is often overlooked and not typically handled by wholesalers and often avoided by smaller returns companies.

EXP's full-time staff is dedicated to providing the best customer service possible. We diligently obtain return authorizations and assist with waste generation--ensuring your return services meet or exceed the most current standards of all regulatory agencies. EXP Pharmaceutical Services Corp. has enjoyed tremendous success since our inception in 1994. Our talented and resourceful staff has learned a lot, and we'd like to share that with you via this Tips & Tricks section. If you have a suggestion for a Tips & Tricks entry, please e-mail us at tips&tricks@expworld.com.

TIPS & TRICKS

SCHEDULE QUARTERLY RETURNS

Manufacturer's policies vary in their time requirement for return. Some manufacturers will credit for product returned prior to expiration but not allow credit for product one day after expiration. Many manufacturers timing requirements are less than 6 months after expiration. Knowing these manufacturers will assist you in properly managing the return of your expired of expiring products to minimize your loss. To avoid losing credits, it's suggested that you schedule On-Site service once per business quarter. Quarterly service can optimize your credit recovery.

AVOID GENERATING NONCREDITWORTHY ITEMS

No pharmacy would knowingly and intentionally render a product not returnable for credit. The most effective resource for maximizing your return credit is an educated staff. Proper inventory handling and management has a direct impact on your bottom line. EXP's professional staff supports your business, providing guidance and management reports to help you avoid losing creditworthy status on a multitude of items that may include, partial products, repacks, partial packages, damaged goods, and defaced products.

Partial Products:

Any opened product is considered a partial. It is important to consider expiration date before an expensive full item is opened. It may be better to return a full item that's nearing its expiration than return it as a partial for no credit shortly after opening.

Combining a product from two containers into one container resulting in exceeding the
full quantity of the container generally results in the excess quantity not receiving
credit and often voids credit for the entire container; therefore, do not "overfill" an
opened container. The best practice is to return two partial containers; but if a
second container is not available, return only the filled-to-full container and waste the
additional amount or save it for a possible future return.

Repacks:

Repackaging an item immediately negates any credit recovery, even under the guidelines of a recall. While repackaging has proven its efficiencies to the supply chain in many ways, we simply offer that the loss of creditworthy status should be part of the business equation. EXP can provide a report of your repackaged items and how much product specific loss is documented your pharmacy.

Partial Packages:

For products with multiple units within a single package, manufacturers often limit the return-for-credit status to only full packages. Therefore, it may not be best to routinely break apart multi-unit packages upon receipt--especially when distributing these products to satellite pharmacies. EXP reminds you of this handling philosophy via the occurrences we see while handling your returns account.

Defaced

Traditional pharmacy practices of inventory control often leads to defaced product. The most common practice of "the big black X on a partiat" may actually be costing you money. Easily avoid defacing products, thereby rendering them not returnable for credit, by changing current inventory handling practices. Do not apply additional labeling, especially where it covers critical returns data such as NDC number or bar code, lot number, or expiration date. Instead, you may choose to use rubber bands or sticky notes on products or shelves. If applied and removed with care, this practice does not violate any manufacturer's return goods policy costing the pharmacy money. EXP can provide a report of the product received that is defaced.

Damaged:

Occasional product damage is virtually unavoidable in the busy pharmacy environment. However, specific action can be taken to minimize the amount of damaged products. EXP's trained professionals know how to protect bottles, liquids, creams for transit via box or pallet, ensuring safe and uncompromised product returns.

MANAGE YOUR INVENTORY

PAST EXPIRATION WINDOW

Don't leave expired products tucked away in a back room or closet. Obviously, this could become an issue if observed by a pharmacy inspector. All expired product must be promptly removed from pharmacy operations. Scheduling quarterly on-site returns, walking the shelves more often to identify nearing and expired products, closely reviewing products being returned from other locations back into inventory and rotation of stock can help you avoid lost credit from expired products. EXP will help you monitor your lost credit for product that has exceeded the manufacturer's return window. This will allow you to consider returning these specific products earlier to avoid the loss.

SHELF LIFE EXTENSION PROGRAM (SLEP)

Especially in government facilities, SLEP is utilized to extend the usability of certain products. However, it must be noted that this does not extend the return-for-credit window of the product.

TIPS PERTAINING TO SPECIFIC PRODUCTS

Activase

You may be able to secure from the manufacturer replacement of an expired vial of Activase water. On the surface, this sounds helpful and cost-effective. However, it is the expiration date on the product box that is considered by the manufacturer for return credit. It may be the best decision to allow EXP to secure you a new kit on an exchange-product basis and avoid the hassle and potential loss entirely.

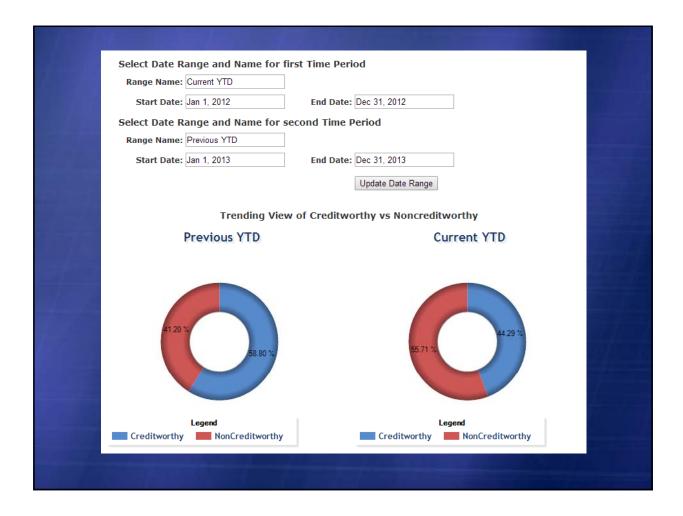
Ganite:

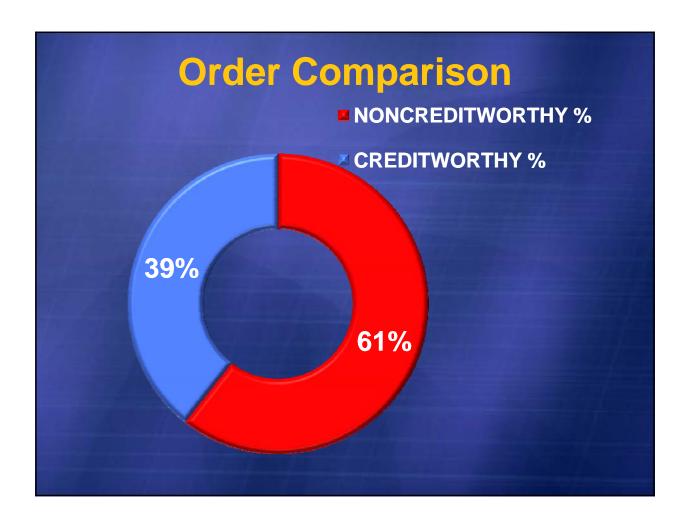
Genta Inc, manufacturer of Ganite, does not accept returns of partial package quantities. Therefore, instructing your staff not to open the five-unit cartons unless necessary can add up to significant savings of this expensive product.

EXP's Tips & Tricks is a copyrighted production and materials of EXP Pharmaceutical Services Corp. and is being made available for the exclusive use of the EXP customer or prospect for the purpose of evaluating EXP Pharmaceutical Services Corp. and may not and must not be disclosed to any other party to include other pharmaceutical reverse distributor.

The following attachments are time sensitive documents with changes being made almost daily. These documents and the information contained herein is the copyrighted property of EXP Pharmaceutical Services and cannot be reproduced of made public in any manner.

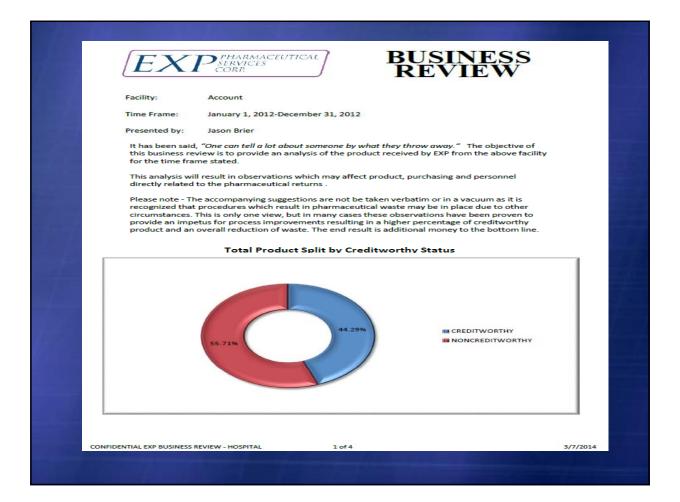
- o Manufacturers That Accept Indates But Not Outdates For Credit
- Manufacturers That Will Only Credit For Products Received Prior To 2-3-4-6 Months After Expiration







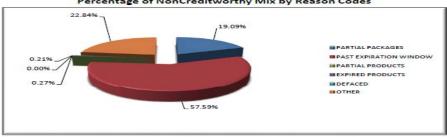




EXP services a significant number of hospital facilities nationwide. As a result we are able to EXP services a significant number of hospital facilities nationwide. As a result we are able to evaluate pharmaceutical returns based on the broadest spectrum in the industry. Our experience indicates a National Average percentage of NonCreditworthy products is 42% however, many facilities are finding through EXP Business Reviews such as this, the opportunity to reduce their NonCreditworthy returns even further. We believe lowering this closer to 25% is a realistic goal.

The following chart is to identify the mix of reasons for NonCreditworthy Returns. It is the lonowing chart is to identify the mix of reasons for NonCreditworthy Returns. It is understood that a certain percentage of returns will always be NonCreditworthy due to specific manufacturer's policies. While it may be possible to address certain factors by limiting purchasing of products from manufacturers that do not offer a returns policy etc., for this Business Review, EXP is focusing on the 5 "customer impacted" reasons for NonCreditworthy returns.

Percentage of NonCreditworthy Mix by Reason Codes



Actual Dollar Values of Each Category Addressed

TOTAL PRODUCT RETURNED
TOTAL NONCREDITWORTHY PRODUCT AMOUNT OF PARTIAL PACKAGES AMOUNT OF PAST EXPIRATION AMOUNT OF PARTIAL PRODUCTS AMOUNT OF EXPIRED PRODUCT AMOUNT OF DEFACED PRODUCT AMOUNT OF OTHER COMBINED REASON CODES \$123,284.53 \$68,685.78 \$13,109,94 \$39,553.43 \$186.65 \$146.27 \$15,689.49

CONFIDENTIAL EXP BUSINESS REVIEW - HOSPITAL

3/7/2014





Facility: QBR1 Time Frame: January 1, 2012-December 31, 2012 QBR1 Time Frame: January 1, 2013-December 31, 2013

Jason Brier Presented by:

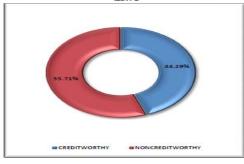
It has been said, "One can tell a lot about someone by what they throw away." The objective of this business review is to provide an analysis of the product received by EXP from the above facility for the time frame stated.

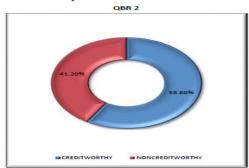
This analysis will result in observations which may affect product, purchasing and personnel directly related to the pharmaceutical returns .

Please note - The accompanying suggestions are not be taken verbatim or in a vacuum as it is recognized that procedures which result in pharmaceutical waste may be in place due to other circumstances. This is only one view, but in many cases these observations have been proven to provide an impetus for process improvements resulting in a higher percentage of creditworthy product and an overall reduction of waste. The end result is additional money to the bottom line.

Total Product Split by Creditworthy Status

QBR 1





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EXP services a significant number of hospital facilities nationwide. As a result we are able to evaluate pharmaceutical returns based on the broadest spectrum in the industry. Our experience indicates a National Average percentage of NonCreditworthy products is 42% however, many facilities are finding through EXP Business Reviews such as this, the opportunity to reduce their Non-Creditworthy return even further. We believe lowering this closer to 25% is a realistic goal.

The following this closer to 25% is a realistic goal.

The following chart is to identify the mix of reasons for NonCreditworthy Returns. It is understood that a certain percentage of returns will always be NonCreditworthy due to specific manufacturer's policies. While it may be possible to address certain factors by limiting purchasing of products from manufacturers that do not offer a returns policy etc., for this Business Review, EXP is focusing on the 5 "customer impacted" reasons for NonCreditworthy returns.

Percentage of NonCreditworthy Mix by Reason Codes

O.21%
O.27%
O.00%

DEPARTIAL PACKAGES
DEPARTIAL PRODUCTS
DEFRICED
DEFACED
OTHER

 TOTAL PRODUCT
 \$123,284.53

 NONGREDITWORTHY PRODUCT
 \$68,685.78

 S OF PARTIAL PACKAGES
 \$13,109.94

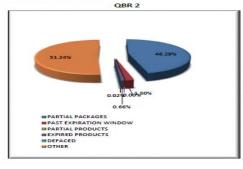
 S OF PAST EXPIRATION
 \$39,553.43

 S OF PASTIAL PRODUCTS
 \$0.00

 S OF EXPIRED PRODUCT
 \$186.65

 S OF DEFACED PRODUCT
 \$146.27

 S OF OTHER PRODUCT
 \$15,689.49



 TOTAL PRODUCT
 \$57,762.64

 NONGREDITWORTHY PRODUCT
 \$23,798.72

 S OF PARTIAL PACKAGES
 \$11,015.40

 S OF PAST EXPIRATION
 \$427.99

 S OF PAST EXPIRATION
 \$0.00

 S OF PAST EXPIRATION
 \$155.97

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