Adolescent Vaccine Administration Reimbursement Revenue Opportunity
For ~375,000 Aged 11-15 Year Olds in Alabama

HPV		Current HPV Up-to-date (UTD) Data			Healthy People 2020 Goal of 80%		Revenue Opportunity	
	% UTD HPV	VFC reimbursement ($19.79)*	Insured reimbursement ($21.91)**		Medicaid reimbursement ($19.79)*	Insured reimbursement ($21.91)**	Current UTD vs 80% UTD based on Medicaid reimbursement ($19.79)*	Current UTD vs 80% UTD based on BCBS reimbursement ($21.91)**
Total	19%	$ 754,902.79	$ 741,155.95		$ 7,022,059.47	$ 6,894,187.25	$ (3,726,284.63)	$ (6,154,031.30)
		Current Revenue	$ 1,496,058.74		Possible Revenue	$ 13,916,246.71	Revenue Opportunity	$ (12,420,187.98)

MCV								
	% UTD 1 MCV	VFC reimbursement ($19.79)*	Insured reimbursement ($21.91)**		Medicaid reimbursement ($19.79)*	Insured reimbursement ($21.91)**	Current UTD vs 80% UTD based on Medicaid reimbursement ($19.79)*	Current UTD vs 80% UTD based on BCBS reimbursement ($21.91)**
Total	53%	$ 2,084,376.98	$ 2,046,420.32		$ 3,163,089.85	$ 3,105,489.75	$ (1,078,712.87)	$ (1,059,069.43)
		Current Revenue	$ 4,130,797.29		Possible Revenue	$ 6,268,579.59	Revenue Opportunity	$ (2,137,782.30)

Tdap								
	% UTD 1 Tdap	VFC reimbursement ($19.79)*	Insured reimbursement ($44.91)**		Medicaid reimbursement ($19.79)*	Insured reimbursement ($44.91)**	Current UTD vs 80% UTD based on Medicaid reimbursement ($19.79)*	Current UTD vs 80% UTD based on BCBS reimbursement ($44.91)**
Total	68%	$ 2,635,185.71	$ 5,303,108.05		$ 3,163,089.85	$ 6,365,474.42	$ (527,904.14)	$ (1,062,366.37)
		Current Revenue	$ 7,938,293.75		Possible Revenue	$ 9,528,564.26	Revenue Opportunity	$ (1,590,270.51)

Adolescent Series

TOTAL	18%	Current Revenue	$ 13,565,149.79	Possible Revenue	$ 29,713,390.57	Revenue Opportunity	$ (16,148,240.78)

* This column includes 8% non-Medicaid eligible adolescents who can receive VFC vaccine and be charged the $19.79, not paid by Medicaid.

** The insured reimbursement listed is the current BC/BS administration-only reimbursement